



**Florida  
CCIM Chapter**

## Membership Application

NAME

CURRENT ADDRESS

CITY	STATE	ZIP CODE
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PHONE	EMAIL	FAX
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DISTRICT	FREC #	DESIGNEE/CANDIDATE #
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DESIGNATIONS OBTAINED	CCIM, CRB, CPM, MAL, ETC.
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MEMBERSHIP CLASSIFICATION	DESIGNEE, CANDIDATE, ASSOCIATE, AFFILIATE
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**DESIGNEES** HAVE ATTAINED THEIR CCIM DESIGNATION AND ARE CURRENT WITH THEIR CCIM INSTITUTE DUES.  
**CANDIDATES** HAVE MADE A FORMAL APPLICATION TO THE CCIM INSTITUTE AND ARE CURRENT WITH THEIR CCIM INSTITUTE DUES.  
**ASSOCIATES** ARE COMMERCIAL PRACTITIONERS WHO ARE IN NEITHER OF THE ABOVE CATEGORIES.  
**AFFILIATES** ARE NOT BROKERS BUT ARE IN PROFESSIONS THAT WORK WITH COMMERCIAL PROFESSIONALS.

**OTHER**

INTERESTS/COMMENTS

WOULD YOU BE WILLING TO SERVE THE CHAPTER OR YOUR LOCAL DISTRICT

SPECIALIZATION(S)

PLEASE SUBMIT ANNUAL DUES OF \$200 BY CHECK MADE PAYABLE TO **FLORIDA CCIM CHAPTER**.  
 IF YOU PREFER TO PAY BY VISA, MASTERCARD, OR AMERICAN EXPRESS, PLEASE COMPLETE THE INFORMATION BELOW.

**CREDIT CARD AUTHORIZATION**

VISA, MASTERCARD OR AMEX CARD #	EXP DATE
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NAME ON CARD	VERIFICATION CODE
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I AUTHORIZE THE VERIFICATION OF THE INFORMATION PROVIDED ON THIS FORM AS TO MY CREDIT AND EMPLOYMENT. I HAVE RECEIVED A COPY OF THIS APPLICATION.

SIGNATURE OF APPLICANT	DATE
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CHAPTER DUES ARE SEPARATE FROM CCIM INSTITUTE DUES AND/OR LOCAL BOARD DUES. SEE BACK OF THE APPLICATION FOR A LIST OF MEMBER BENEFITS. DUES ARE NON-REFUNDABLE.

**MAIL PAYMENT TO**  
 FLORIDA CCIM CHAPTER  
 1631 Rock Springs Rd. #115  
 Apopka, FL 32712

**FOR QUESTIONS, PLEASE CONTACT**  
 DeeDee Steinbeck  
 (407) 703-8173  
[info@flccim.com](mailto:info@flccim.com)



## FLORIDA CCIM CHAPTER MEMBERSHIP BENEFITS

THE FLORIDA CHAPTER IS ONE OF THE LARGEST CHAPTERS IN THE WORLD!

### EDUCATION

WE HOLD THE MOST EDUCATIONAL CLASSES OF ANY CHAPTER, AND WILL BE RESPONSIBLE FOR MORE THAN 25 CCIM CLASSES COMING TO THE STATE OF FLORIDA EACH YEAR. THE CCIM DESIGNATION PROGRAM WILL PREPARE CCIMS TO IDENTIFY THEIR CLIENT'S COMMERCIAL AND INVESTMENT REAL ESTATE NEEDS AND SATISFY THEM. THIS PROGRAM OF STUDY COVERS THE REAL ESTATE DEVELOPMENT PROCESS, MARKETING ANALYSIS, SITE SELECTION, LEASING, EXCHANGING, SYNDICATION AND INVESTMENT COUNSELING.

THE EDUCATIONAL OPPORTUNITIES ARE ENDLESS FOR FLORIDA CHAPTER MEMBERS. EDUCATIONAL SESSIONS ARE HELD DURING EACH STATE MEETING AND ARE OFTEN HELD ON THE LOCAL LEVEL BY THE CHAPTER DISTRICTS.

### DESIGNATION PROMOTION

PROMOTION OF THE CCIM DESIGNATION INSIDE & OUTSIDE OF THE INDUSTRY IS ONE OF OUR MAJOR PRIORITIES.

### MARKETING FORUMS

MARKETING SESSIONS ARE HELD DURING EACH STATE MEETING. PARTICIPANTS BRING THEIR LISTINGS AND INVESTOR NEEDS TO THE MARKETING SESSION AND DISPLAY THEM TO POTENTIAL BUYERS/ INVESTORS AND/OR PRESENT THEM ON A SCREEN VIA SLIDES AND POWERPOINT PRESENTATIONS.

PROPERTY PITCH SESSIONS ARE STANDARD FARE ON THE LOCAL LEVEL. MEMBERS ARE INVITED & ENCOURAGED TO PITCH PROPERTIES AT DISTRICT MEETINGS.

THE CHAPTER SPONSORS SPECIAL EVENTS WHERE REAL ESTATE PROFESSIONALS SHOWCASE PROPERTIES TO REAL ESTATE DEVELOPERS, INVESTORS AND THE GENERAL PUBLIC.

### CANDIDATE DEVELOPMENT

CANDIDATE DEVELOPMENT PROVIDES ASSISTANCE TO CANDIDATES WORKING TOWARD THE COVETED CCIM DESIGNATION. WORKSHOPS ARE HELD DURING EACH STATE MEETING AT WHICH CANDIDATES HAVE THE OPPORTUNITY TO WORK ON RESUMES IN A ONE-ON-ONE SETTING. CCIM INSTITUTE GRADERS ARE AVAILABLE TO PROVIDE GUIDANCE AND ASSISTANCE.

### NETWORKING OPPORTUNITIES

NETWORKING ACTIVITIES ARE PLANNED THROUGHOUT THE YEAR FOR THE VERY PURPOSE OF DOING BUSINESS. THESE FRIENDSHIP & MONEY MAKING OPPORTUNITIES WILL ENABLE YOU TO NETWORK WITH TOP PROFESSIONALS WHILE MAKING DEALS AT THE SAME TIME. THERE ARE FANTASTIC NETWORKING OPPORTUNITIES THAT COME FROM THE PROGRAMS PUT ON BY THE FLORIDA CHAPTER, LIKE THE REAL ESTATE OUTLOOK CONFERENCES, PUT ON BY THE LOCAL DISTRICTS AND SOCIALS HELD DURING EACH CLASS THAT ALLOW VALUABLE INTERACTION BETWEEN CANDIDATES AND DESIGNEES.

### ALLIED PROFESSIONALS

MANY ALLIED PROFESSIONALS WHO ARE MEMBERS OF THE CHAPTER ARE A GOOD SOURCE FOR BUSINESS & REFERRALS.

### WEBSITE

THE FLORIDA CHAPTER HAS ITS VERY OWN WEB SITE. YOU WILL FIND OUR EDUCATION CALENDAR, MEMBERSHIP DIRECTORY, PROPERTY LISTING DATABASE AND SO MUCH MORE. VISIT US AT [WWW.FLCCIM.COM](http://www.flccim.com)

### E-MAIL

FLORIDA CHAPTER MEMBERS COMMUNICATE VIA E-MAIL. WHEN MANAGEMENT OPPORTUNITIES OR MONEY-MAKING DEALS ARISE, THE INFORMATION IS DISSEMINATED ELECTRONICALLY.

### NEWSLETTER

*THE VOICE* IS AN EXCELLENT RESOURCE WHICH HIGHLIGHTS STATE AND FEDERAL LEGISLATIVE ISSUES, INDUSTRY NEWS, CHAPTER EVENTS, EDUCATIONAL INFORMATION AND MORE.

### MEMBERSHIP DATABASE

CHAPTER MEMBERS ARE AN EASY WAY TO TARGET MARKET YOUR PROPERTIES AND INVESTORS. YOU WILL HAVE ACCESS TO ALL FLORIDA CCIM MEMBERS VIA OUR WEBSITE [WWW.FLCCIM.COM](http://www.flccim.com)

### TOTAL COMMERCIAL

AS A CHAPTER MEMBER, YOU HAVE COMPLIMENTARY MEMBERSHIP TO TOTAL COMMERCIAL, A COMMERCIAL PROPERTY LISTING DATABASE, A \$60 VALUE!

### SCHOLARSHIPS

CCIM COURSE SCHOLARSHIPS ARE AVAILABLE TO MEMBERS THROUGH THE CHAPTER AND DISTRICTS.

**FOR CHAPTER ASSISTANCE, PLEASE CALL (407) 703-8173 OR EMAIL [info@flccim.com](mailto:info@flccim.com)**